Normalizing the Abnormal

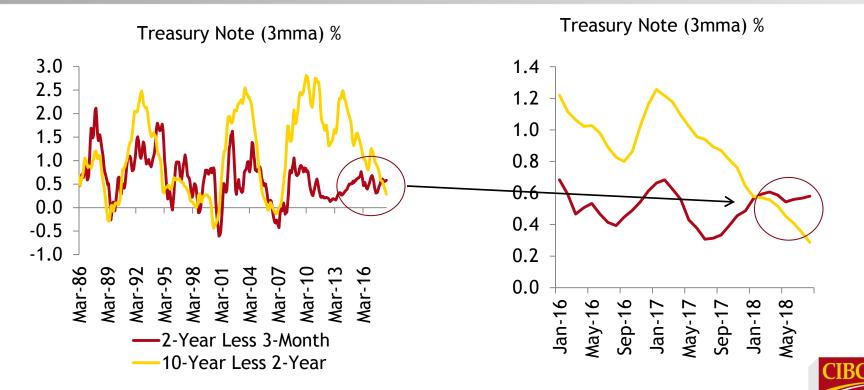


Benjamin Tal

October 2018

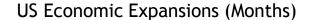


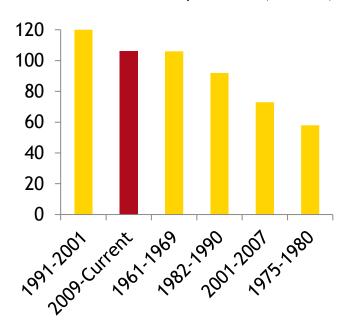
Yield Curve: Conflicting Signals

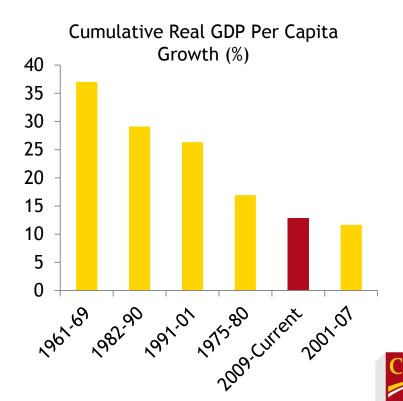


Source: FRB, CIBC

Expansion Has Been Long (L), But Not Strong (R)

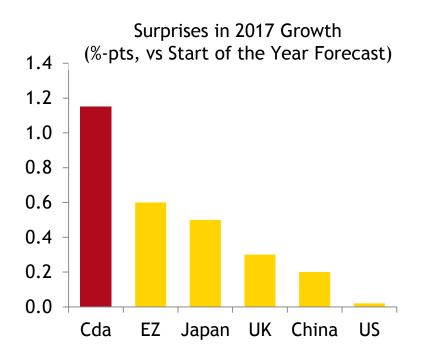


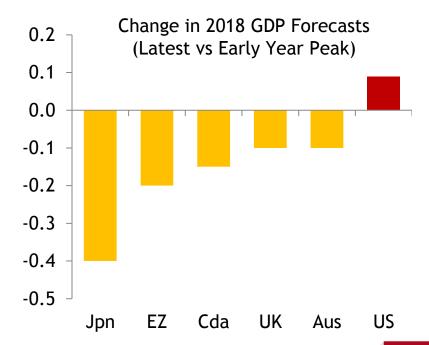




Source: BEA, CIBC

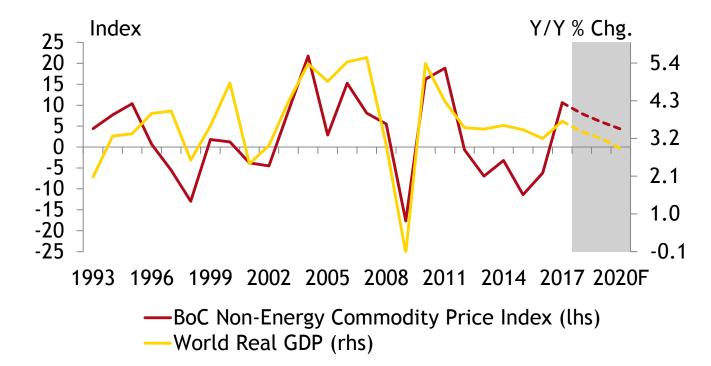
Easy Come....Easy Go





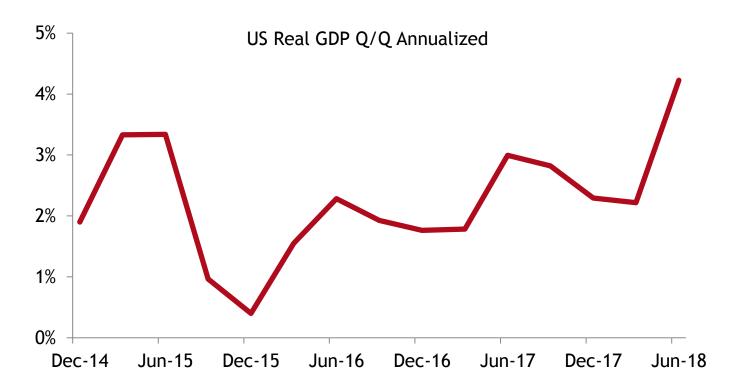


Yes, Commodities Are Cyclical





US Economy — On Fire



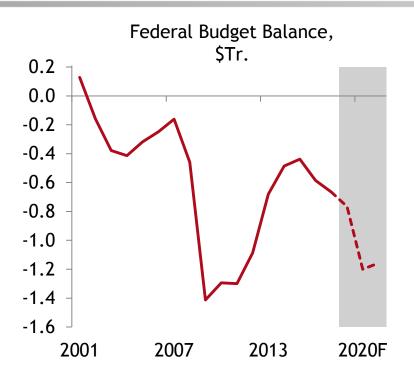


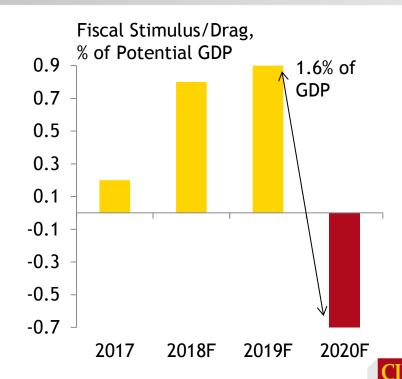
Source: BEA, CIBC

Which Way are Deficits Going?



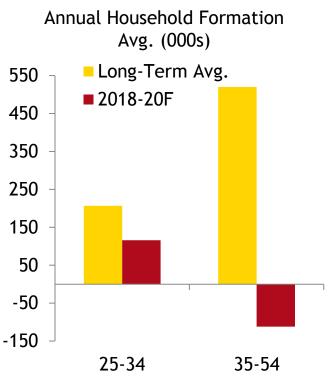
A \$1.2 Trillion Fiscal Hole (L) Fiscal Policy to Subtract from Growth by 2020 (R)

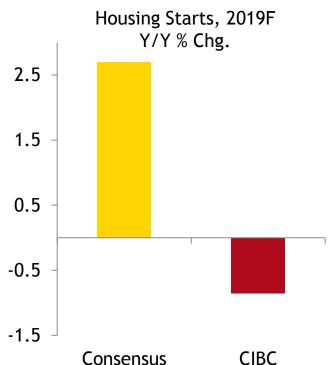




Source: IMF, CBO, CIBC

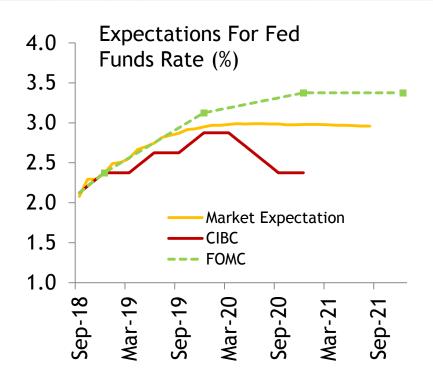
Fewer New Households (L) Triggers Downside In Housing Starts (R)

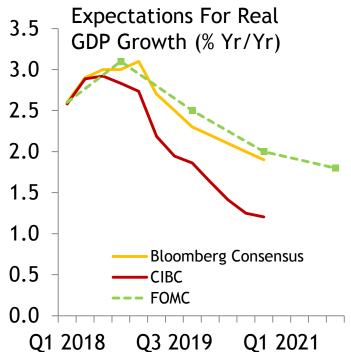




Source: Bloomberg, Census Bureau, CIBC

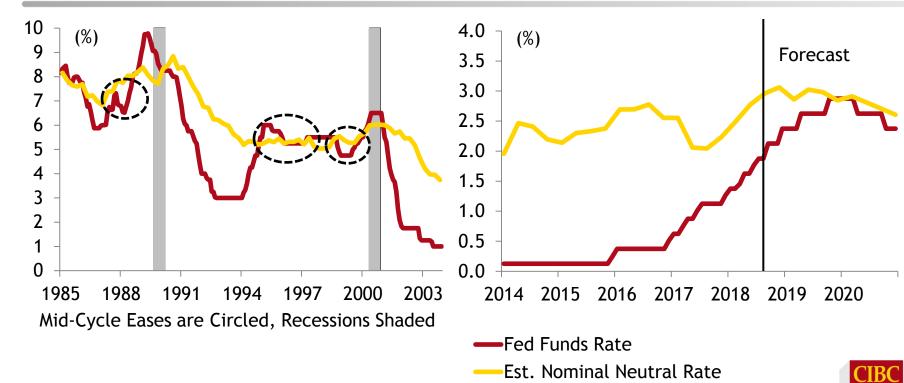
Ignore the "Dots" Forecast from the FOMC Actual Fed Trajectory Will Depend on US Growth Path

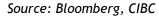




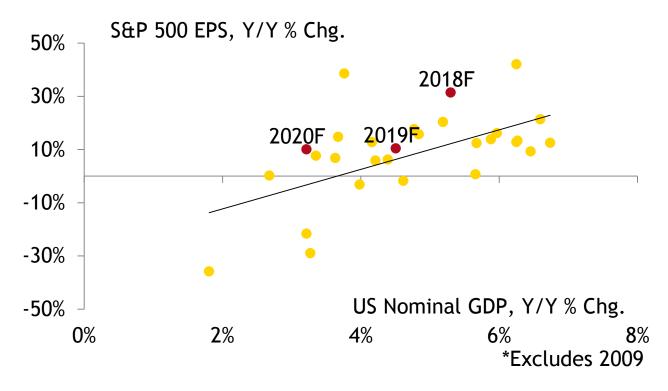


A Mid-cycle Night's Dream: A 2020 Fed Ease Would Not Be Unusual vs. Past History





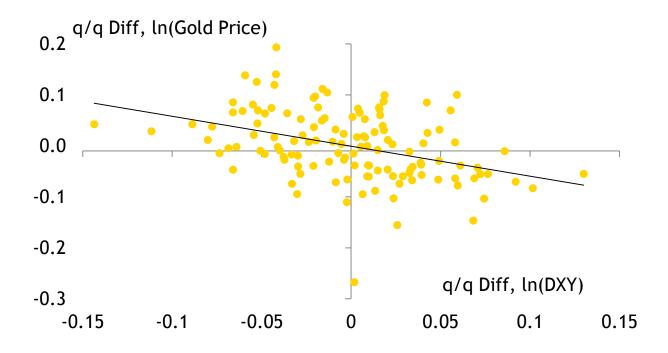
2020 Earnings Expectations a Bit Stretched vs Nominal GDP Pace





Source: Bloomberg, BEA, CIBC

Dollar Loosely Drives Movements in Price of Gold





Source: Bloomberg, CIBC

Friendly Conversation





Great That Trudeau and Trump Get Along So Well...

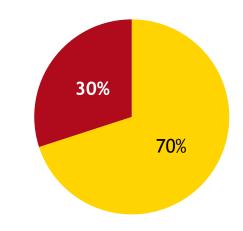




US Targeting Made in China 2025

Made in China 2025

- 1 Next-generation information technology (IT)
- High-end numerical control tolls and robotics
- 3 Aerospace equipment
- Ocean engineering equipment and high-tech ships
- 5 Advanced railway equipment
- 6 Energy saving and new energy vehicles
- Power equipment
- 8 Agricultural machinery
- 9 New materials
- Biomedicine and high-performance medical devices

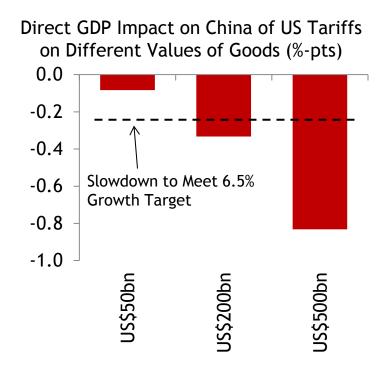


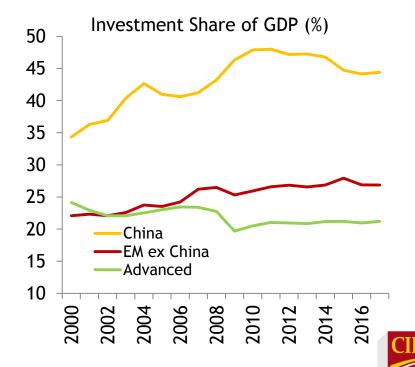
- Share of "Made in China 2025" covered by US targeted products
- The rest



Source: USTR, CIBC

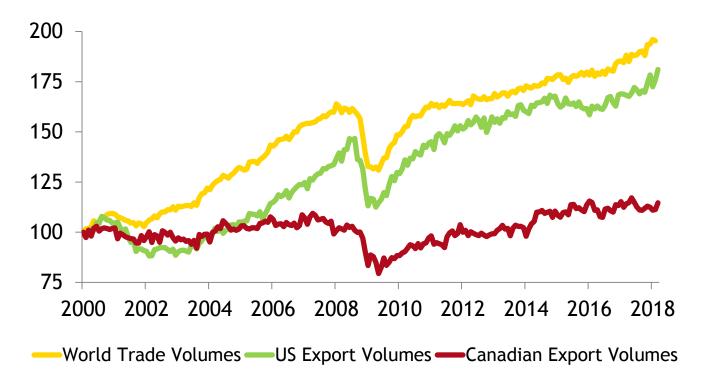
US Tariffs Could Slow China Below Target for Growth (L), Limited Room to Boost Investment as an Offset (R)





Source: IMF, CIBC

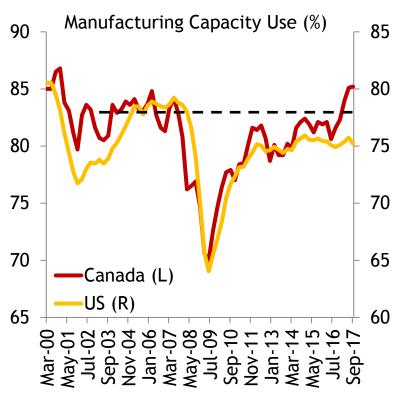
New Millennium Has Seen Listless Trend in Canadian Exports 17

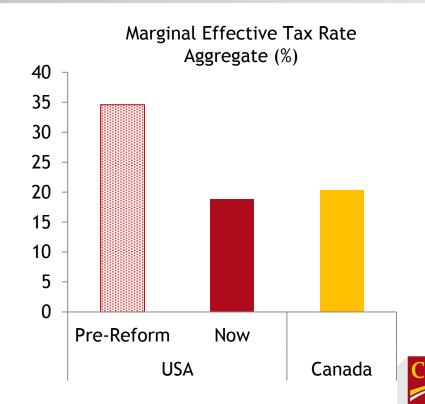




Source: CPB, Haver Analytics, CIBC

Canada Needs Investment More Than The US (L) But Corporate Tax Advantage Has Vanished (R)

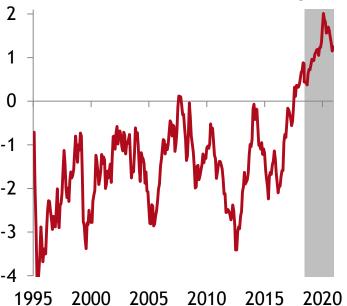




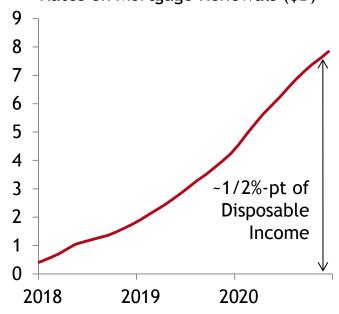
Source: Statistics Canada, BEA, CIBC

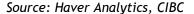
5-Year Yields Now Higher Than Five Years Ago (L), Many Canadians to Feel Pinch by 2020 (R)

5yr GoC Yield: Current Minus Yield Five Years Ago



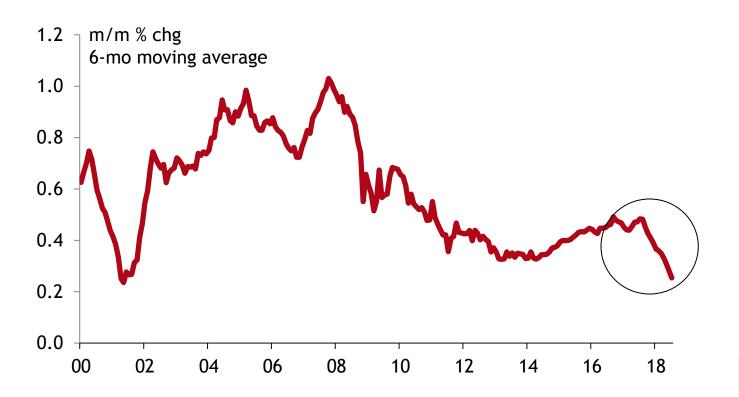
Estimated Cost of Higher Interest Rates on Mortgage Renewals (\$B)







Household Credit Growth Slower Than in Recession





Population Growth UP (L), With Prime Working Age Leading US (R)

Population Growth: Canada



Pop. Growth: Prime Age*

110

108

106

104

102

Canada

98 00 02 04 06 08 10 12 14 16

-US

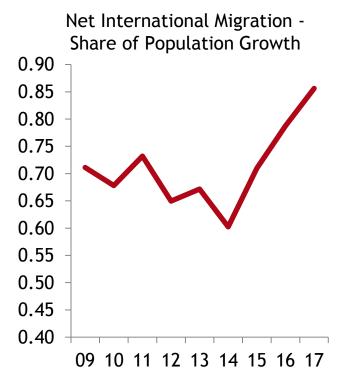
* Age 25-54

98

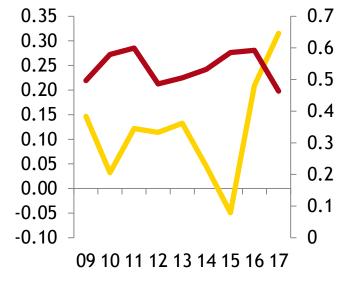




Non-Permanent Residents Have Become Increasingly Important







Contribution of NPRs (L)

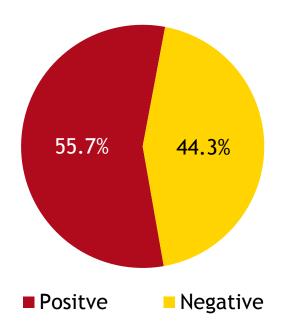
Contribution of Net Immigration (R)



Source: Statistics Canada, CIBC

Cashflow Based in Principal and Interest Payment

For Possession in 2017



| | <u>Positive</u> |
|-------------------|-----------------|
| \$0.00 - \$500 | 78.4% |
| \$500.01 - \$1000 | 16.3% |
| >\$1000.01 | 5.3% |
| | 100.0% |

| <u>Positive</u> | <u>Negative</u> |
|-----------------|-----------------|
| 78.4% | 45.4% |
| 16.3% | 20.1% |
| 5.3% | 34.5% |
| 100.0% | 100.0% |



Source: Urbanation Inc, Teranet, CIBC